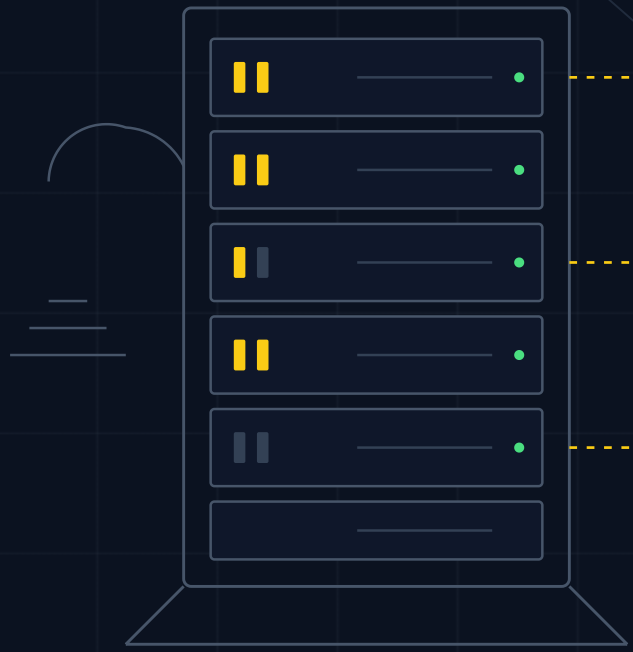
dalang.io

COMPANY PROFILE · 2026

Production infrastructure in Indonesia, one accountable team.

Colocation, dedicated servers, private cloud, and managed services for critical workloads, product teams, and public services. We operate; you build.



AS154547
own network · RPKI 4/4

2 × IX 10G
JKT-IX · OpenIXP

2 facilities
Jakarta · Banten

24/7
operations & support

Dalang Pte. Ltd · PT Mashanz Sumber Terbuka · PT Komponen Pusat Data

October 2026 edition · figures as of 20 October 2026

02 | EXECUTIVE SUMMARY

Infrastructure in Indonesia, run by one accountable team.

2
FACILITIES
In Indonesia

24/7
OPERATIONS
One accountable team

4/4
RPKI VALID
Checkable

1,300+	5+ years	84.5%	2 IX
registered accounts on Dalang.io	in cloud & managed services	lower cost at one customer (TrustMedis)	10G ports · AS154547

BEST FIT WHEN
- ✓ Data must stay in Indonesia
- ✓ Cloud bill outgrows usage
- ✓ One party is accountable

LESS SUITED WHEN
- ✕ You need many global regions
- ✕ You need a proprietary cloud catalog

Basis of each figure: appendix, p. 31. Public price benchmark: p. 32.

03 | CONTENTS

Five chapters — read in order, or jump straight to the part most relevant to you.

01 Who we are pp. 04–07

02 Services pp. 08–13

03 Infrastructure & compliance pp. 14–19

04 Proof pp. 20–24

05 Working together pp. 25–30

Chapter 05 is written for procurement and legal teams during due diligence. The Portfolio 2026 deck contains the four full case studies. Basis of figures: appendix, p. 31.

01

CHAPTER ONE

Who we are

An infrastructure and managed-services provider that operates its own network, facilities, and servers.

About us 05

Problems we close 06

Dalang in numbers 07



05 | ABOUT US

Built on one belief: businesses should be building, not fixing servers.

PT Mashanz Sumber Terbuka

Where we started — Indonesia. Operates Dalang Data Center in Pandeglang.

START

AS154547

Our own network and IP space, registered with APNIC.

APNIC · MARCH 2026

Dalang Pte. Ltd

Our expansion to Singapore and Malaysia. UEN 202622331M.

SINGAPORE

3	**2**	**AS154547**	**5+ years**
legal entities	facilities in Java	ASN and IP allocations	in cloud & managed services

PT Komponen Pusat Data (Indonesia): hardware and technology partnerships. Operations office: Bumi Pesona Cipacung C3, Saruni, Majasari, Pandeglang, Banten 42219. Dalang Pte. Ltd: 160 Robinson Road, #14-04, Singapore 068914.

06 | PROBLEMS WE CLOSE

The four problems that come up most often in due diligence — and how we close them.

Operations nobody owns

WHAT WE DO

Written runbooks, 24/7 on-call, an auditable change log.

Data and jurisdiction

WHAT WE DO

Facilities in Indonesia, a DPA, data-location records.

Unpredictable costs

WHAT WE DO

Capacity-based proposals, costs itemized up front. No ingress or egress charges.

One-way dependency

WHAT WE DO

Exit terms, open data formats, scheduled handover.

None of these is solved by a discount — but by a contract, runbooks, and clear responsibilities.

07 | DALANG IN NUMBERS

Real workloads in production — government, healthcare, education, and enterprise.

1,300+
registered accounts — from developers and startups to enterprises and government agencies.

25 provinces
user reach of a healthcare platform that runs on our servers.

5+ years
in cloud, dedicated servers, and managed services for businesses in Indonesia.

GOVERNMENT	HEALTHCARE	EDUCATION & PUBLIC	ENTERPRISE
BP2MI · LPDP · BPH Migas · Tangsel City Library	TrustMedis · Medical Departures · NMW	BINUS · Pandeglang Regency · Angklung	Telkom · Denso · TaniHub · Web Ekspor

The registered-account count is from the service database, 20 October 2026 (basis of figures: p. 31). The customer list is in Chapter 04.

02

CHAPTER TWO

Services

From a single VPS to a managed bare-metal cluster — choose how far we get involved.

Service models	09
Services & products	10
Product ecosystem	11
Developer workflow	12
Dalang Pro Managed License	13



09 | SERVICE MODELS

Three ways to use Dalang — choose how involved we are.

← Your team owns more

We own more →

Managed VPS

Your application on a virtual machine we manage.

- ✓ Fixed public IP
- ✓ Automatic backups

BEST FOR

Web apps, CMS, internal services

Managed Bare Metal

A whole physical server just for you — we run it.

- ✓ No virtualization overhead
- ✓ Data stays in Indonesia

BEST FOR

Large databases, strict regulation

Managed PaaS / IaaS

Your on-demand IT team.

- ✓ Architecture & migration
- ✓ CI/CD & DevSecOps

BEST FOR

Product teams without an infrastructure team

10 | SERVICES & PRODUCTS

One provider for compute, colocation, platforms, and technical expertise.

Compute

- Cloud Computer
- Dedicated Server
- GPU Rent (NVIDIA H200)
- Custom Hardware

Colocation & DC

- Colocation Server
- Colocation Mini PC
- Data Center Management

Platform & data

- Easy App Hosting
- Cloud Storage
- Security Services

Expertise

- App Development
- R&D as a Service

Pricing and configurations follow the official configurator at dalang.io. Proposals are prepared per requirement and exclude Indonesian VAT (PPN, 11%).

11 | PRODUCT ECOSYSTEM

Eight products we build ourselves, on the same network.

Kumo
Control plane on your hardware
dalang.io/kumo
RUNS ON YOUR HARDWARE

Dalang Hosting
Managed PHP, Node, Python hosting
hosting.dalang.io

Odoo PaaS
A live Odoo in 5 minutes
app.odoo.dalang.io

Managed Router
Fixed IPv4/IPv6 at your site
wayangi.dalang.io

WayangOS
17–35 MB Linux for the edge
wayang.dalang.io
RUNS ON YOUR HARDWARE

Dalang CLI
VPS, balance, domains from a terminal
dalang.io/cli

Dalang Tunnel
A public HTTPS URL, one command
trydalang.io

AI Agents
CLI primitives for AI agents
dalang.io/cli/ai-agents

SHARED FOUNDATION AS154547 · JKT-IX + OpenIXP · South Jakarta + Pandeglang · One account & balance

Kumo and WayangOS run on hardware you own; we operate the rest. Pricing is on each product's own site.

12 | DEVELOPER WORKFLOW

From one terminal command to a running physical server — without switching providers.

```
dalang

$ dalang service list

TYPE       NAME              STATUS    DETAILS
vps        my-webapp         RUNNING   2C/2048MB/20GB
vps        database-server   RUNNING   4C/4096MB/50GB
container  n8n-automation    RUNNING   n8n/starter

$ dalang tunnel --url http://localhost:8000
tunnel open  https://kucing-makan-ikan.trydalang.io
```

- ✓ One account, one balance
- ✓ JSON output for AI agents — no prompts
- ✓ Scale up without moving

CLI · Tunnel AI agents › **Hosting** Kumo · Odoo › **VPS** scales with load › **Bare metal** colocation

13 | DALANG PRO MANAGED LICENSE

Tiered management plans for your servers — all under the same SLA.

01

Managed Infrastructure

US$5,750 / year

Platform layer: operating system, OpenStack, Kubernetes, Ceph, and observability.

FOR application teams that need a trustworthy platform.

02

Managed Applications

US$9,470 / year

+ US$3,157 / VM

Application layer: databases, message brokers, MLOps, and identity stack — including one application VM.

FOR infrastructure teams that need application expertise.

03 MOST COMPLETE

Managed Full Stack

US$11,790 / year

Infrastructure and applications under one contract: databases, message brokers, MLOps, through to identity.

FOR organizations that want to focus on their product.

Severity-1 ≤1 hour | 24/7 support | A managed-service subscription, not a software license | Prices per physical server per year, in USD | Excluding Indonesian VAT (PPN, 11%)

03

CHAPTER THREE

Infrastructure & compliance

Facilities, network, and credentials you can audit — plus responsibilities set out in writing.

Two facilities in Java	15
Facility specifications	16
AS154547 network	17
Compliance & credentials	18
Division of responsibilities	19



15 | TWO FACILITIES

Two facilities in Java, chosen by how critical the workload is.

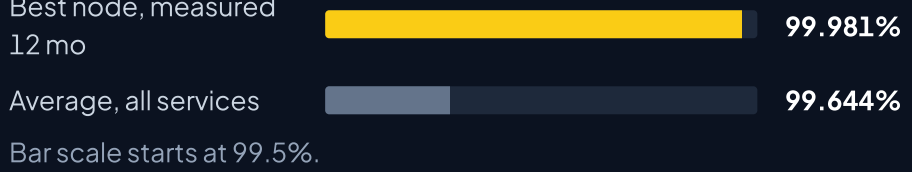
MISSION-CRITICAL PRODUCTION

South Jakarta · IDC 3D (partner)

TIER 3-EQUIVALENT

99.982%

design target · ±1.6 h/year



✓ Dual A & B power feeds

NON-CRITICAL & DEVELOPMENT

Pandeglang · Dalang Data Center (our own)

TIER 1-EQUIVALENT

99.671%

design target

✓ Single power path

✓ 3 upstream paths

"Tier 3 / Tier 1-equivalent" follows Uptime Institute references; the facilities are not certified. Measured uptime from uptime.dalang.io, 20 Oct 2026. Basis of figures: p. 31.

16 | FACILITY SPECIFICATIONS

Facilities designed for production workloads, not just powered racks.

Power

- Dual power: PLN + generator
- N+1 UPS and generators
- Dual A & B feeds to the rack

Cooling

- Precision air conditioning
- Hot/cold aisle containment

Security

- Card + facial-biometric access
- 24/7 CCTV and on-site technicians

Protection

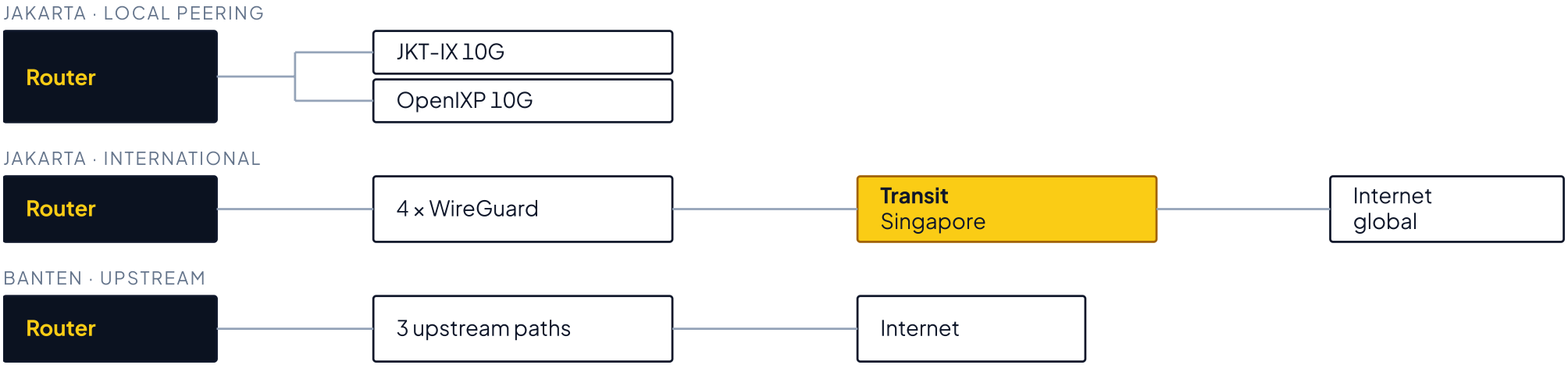
- Gas suppression, fire isolation ≤2 h
- Flood- and earthquake-free site (per IDC)

≤15 minutes	24/7	≥72 hours
response time	data center visits	fuel reserve

Specifications are for the South Jakarta facility (IDC Indonesia, per IDC's specification sheet). Pandeglang: slide 15.

17 | NETWORK

Two IXs in Jakarta, four international tunnels, three upstream paths in Banten.



ASN **AS154547 · PMST-AS-AP**	Prefix IPv4 **163.128.54.0/23 · 3 prefixes · 512 addresses**	Prefix IPv6 **2001:df6:d2c0::/48**
RPKI **4/4 valid · 0 invalid**	Transit **Singapore · via 4 tunnels**	BGP peers · policy **18 IPv4 · 10 IPv6 · open, no contract**

Four WireGuard tunnels to Singapore transit serve international customers, and local customers not reachable through peers at either IX. The Banten router has three separate upstream paths.

18 | COMPLIANCE & CREDENTIALS

Commitments in the contract, the frameworks we follow, and official credentials.

- Severity-1 ≤1 hour, 24/7
- Unlimited incidents
- Service credits in the MSA
- Maintenance notice ≥7 days

ISO 27001
IDC Indonesia facility · to Jan 2028

Certified

ISO 9001
IDC Indonesia facility · to Jan 2028

Certified

Law 27/2022 (UU PDP)
Dalang

Implemented

OJK Reg. 11/2022
For banking customers

Supports

Komdigi Private PSE
PT Mashanz · Jun 2025

Registered

APNIC · AS154547
PT Mashanz Sumber Terbuka

Public record

JKT-IX & OpenIXP
10G ports · PT Mashanz

Public record

Dell Tier Partner
Authorized · PT Komponen Pusat Data · FY27

Active

ISO certificates belong to the IDC Indonesia facility, not the Dalang entities; copies under NDA. Response/resolution definitions and service credits: SLA appendix to the MSA.

19 | DIVISION OF RESPONSIBILITIES

One contract, three parties, clear responsibility boundaries in both directions.

ACTIVITY	DALANG	DATA CENTER PARTNER	YOU
Facility, power, cooling	Coordination & audit	● **Accountable**	—
Network, transit, IP addresses	● **Accountable**	Cross-support	—
Servers, storage, virtualization	● **Accountable**	—	—
Operating system & platform	● **Accountable**	—	—
Applications & data	Support	—	● **Accountable**
Backup & recovery	● **Executes**	—	Sets RPO/RTO
Incident response	● **Operational**	Support	Policy

A single point of contact

You do not deal with the building operator. The Jakarta facility is run by IDC Indonesia; coordination, escalation, and reporting still come from us.

- Due diligence often stalls on “who is responsible if X fails?”
- This table goes into the SOW as an appendix, not as a verbal agreement.

04

CHAPTER FOUR

Proof

Customers across sectors, measurable results, and claims you can test yourself.

Customers across sectors	21
TrustMedis case study	22
What customers say	23
Public verification	24



21 | CUSTOMERS

Trusted across sectors — from public services to private platforms.

GOVERNMENT 4

HEALTHCARE 5

EDUCATION & REGIONAL 3

PUBLIC SERVICES 1

ENTERPRISE & DIGITAL PLATFORMS 9

MANAGED SERVICES · NOC ROOM 10

Managed-services customers share a NOC room with our network team. Some names appear without logos, in line with each organization's policy; references are available on request.

trustmedis
healthtech solution

HEALTHCARE · NATIONAL HIS

84.5%

lower infrastructure cost than a hyperscaler on an equivalent configuration



Scope	3 bare-metal servers
Users	Thousands of healthcare workers, 25 provinces
Data location	Indonesia

22 | CASE STUDY · HEALTHCARE

TrustMedis: a hospital information system that cannot stop.

Hyperscaler

100

Dalang.io

15.5

Infrastructure cost index, base 100 · one customer, equivalent configuration

- Dedicated physical servers, no virtualization layer under the database
- Patient data not shared with other tenants
- Data stays in Indonesia

3 servers · each 32 cores / 64 threads · 128 GB · 4 TB · 1 Gbps

IN FULL the four case studies (TrustMedis, Web Ekspor, Angklung, BPH Migas) are in the Portfolio 2026 deck.

23 | WHAT CUSTOMERS SAY

In the words of those who have already moved their workloads to Dalang.

webekspor

“We were afraid to move all of Web Ekspor’s infrastructure … and in 20 days it came out like this.”

David Alfa Sunarna
@davidsunarna · Web Ekspor · public post, partially quoted, translated from Indonesian

ANGKLUNG
ANGKUTAN KOTA LISTRIK BANDUNG

“Thanks for the support from Dalang during this time and going forward until operations in Bandung city.”

Angklung
Bandung electric city transit · WhatsApp message, partially quoted, translated from Indonesian

20 days
full migration of the Web Ekspor hosting platform

5,000+
customer sites on a single physical server

Oct 2025
Angklung pilot supported from day one

Web Ekspor: public post. Angklung: WhatsApp message. Both partially quoted and translated from Indonesian. References with each organization’s consent.

24 | PUBLIC VERIFICATION

Don’t just take our word for it — you can check our network and registration claims yourself today.

bgp.he.net/AS154547
4 prefixes · RPKI 4/4 valid · 19 peers · 2 IX

peeringdb.com/net/42081
Content network · 5–10 Gbps · 2 facilities

peeringdb.com/org/43831
PT Mashanz · Dalang Data Center, Pandeglang

pse.komdigi.go.id
Private PSE · registered since 19 Jun 2025

Checked 20 Oct 2026 against bgp.he.net, PeeringDB, openixp.net, and pse.komdigi.go.id. Re-testable at any time.

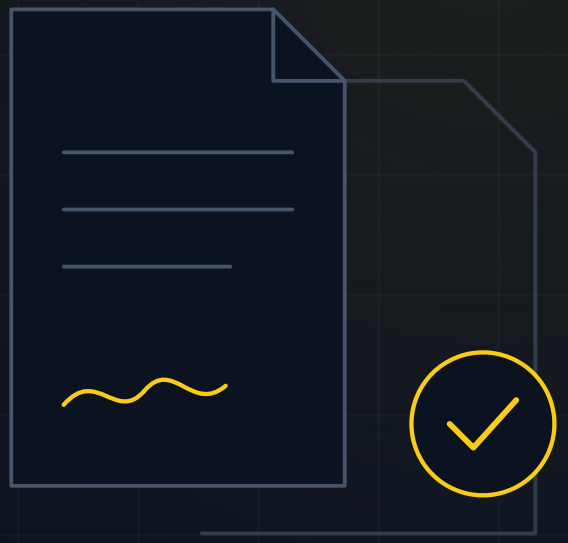
05

CHAPTER FIVE

Working together

Contracts, partnerships, procurement readiness, and the first 90 days — for procurement and legal teams.

Contract framework	26
Partnership models	27
Public-sector / SOE procurement	28
90-day plan	29
How to start & contact	30



26 | CONTRACT FRAMEWORK

What we sign before the servers power on.

MSA
Master framework
BEFORE WORK BEGINS

SOW
Scope, schedule, price
PER PROJECT

SLA
Severity, response, credits
MSA APPENDIX

DPA
Data roles, location, incidents
WHERE PERSONAL DATA IS INVOLVED

Handover
Export, transition, deletion
MSA APPENDIX

- ✓ Dedicated Server: prepay 3 / 6 / 12 months = 5% / 10% / 15% off
- ✓ Prices exclude VAT (PPN, 11%)
- ✓ MSA draft sent before negotiation

Contract term, volume, and payment milestones are set case by case in the SOW.

27 | PARTNERSHIP MODELS

Four ways to work together long term — not just buying and selling capacity.

Managed Service Provider

You own the client and application; we own infrastructure and NOC.

Reseller & white-label

You sell capacity under your brand; we run it.

Colocation & BYOIP

Your hardware in our facility, your prefix on AS154547.

Reserved capacity

Multi-year commitments for racks, power, or bandwidth.

Commercial terms, margins, and roles are in a separate partnership agreement — not the end customer's SOW.

28 | PUBLIC-SECTOR / SOE PROCUREMENT

Documents procurement committees in Indonesia usually ask for — and where we stand.

1 Singapore company, 2 Indonesian PT
In place

Deed, NIB, NPWP, company bank account
Due diligence

Tax invoices and 11% VAT
Available

Komdigi PSE (Reg. 5/2020)
Registered

ISO 27001 and 9001 of the facility
Copies available

ASN, IP allocations, peering evidence
Public record

Key personnel and CVs
Due diligence

References and reference letters
With consent

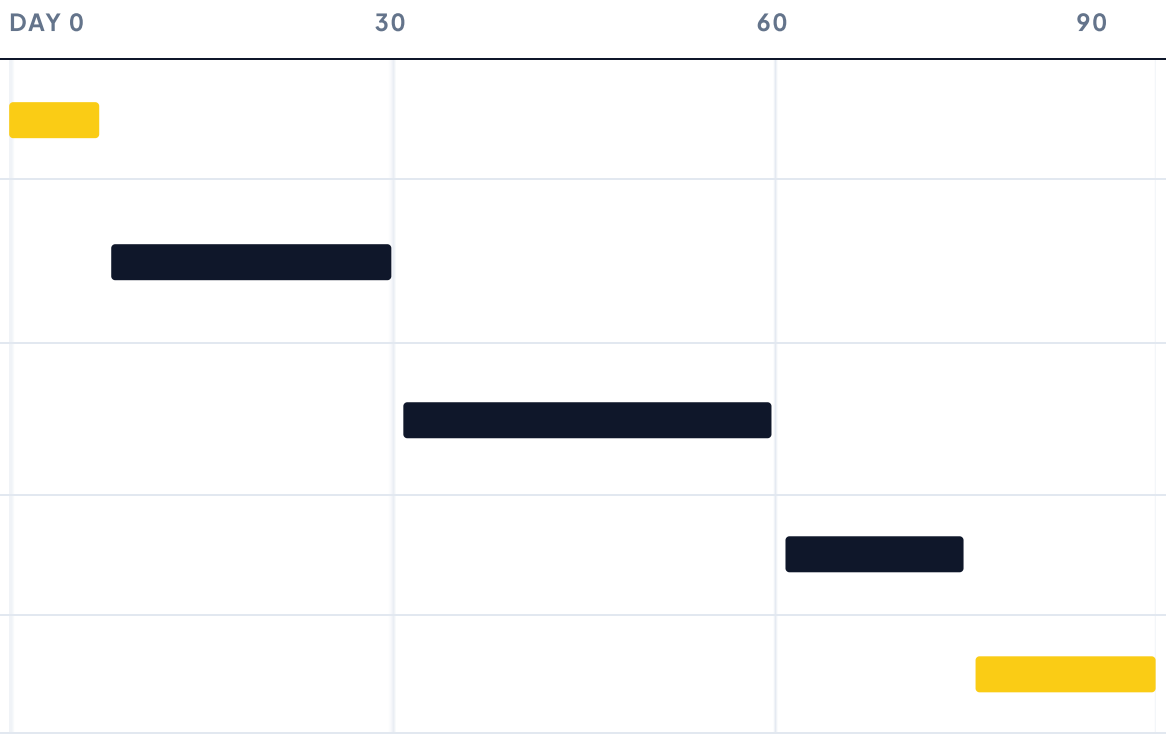
WHAT WE ASK OF YOU

- ✓ Data classification & retention
- ✓ RPO/RTO targets
- ✓ Technical contact & approver
- ✓ Procurement timeline

For government work packages we prepare the plan, schedule, and cost structure in the format of your procurement documents. SOE = state-owned enterprise (BUMN).

29 | 90-DAY PLAN

Ninety days from signature to stable operations.



Timelines follow the number and complexity of workloads; for a single server, phases 1–3 usually finish in under 30 days.

30 | HOW TO START & CONTACT

Focus on your business; we'll handle the servers.

1 Requirements mapping
15-min call, 60-min workshop

2 Design & proposal
Within 1 business day

3 Implementation
Hardware, network, migration

4 Managed operations
24/7 monitoring, reports

Talk to us about your workload.

Mon–Fri, 09:00–18:00 WIB (UTC+7) · 24/7 technical support for customers

WHATSAPP
+62 895-4032-00032

EMAIL
sales@dalang.io

WEB
dalang.io

Dalang Pte. Ltd · Singapore · UEN 202622331M

PT Mashanz Sumber Terbuka · Indonesia · AS154547

PT Komponen Pusat Data · Indonesia · Dell Authorized Tier Partner

Addresses: p. 5. This document is informational and does not replace a contract; figures may change — the latest version is available from our sales team.

31 | BASIS OF FIGURES & DEFINITIONS

How each headline figure is measured — so you can check it.

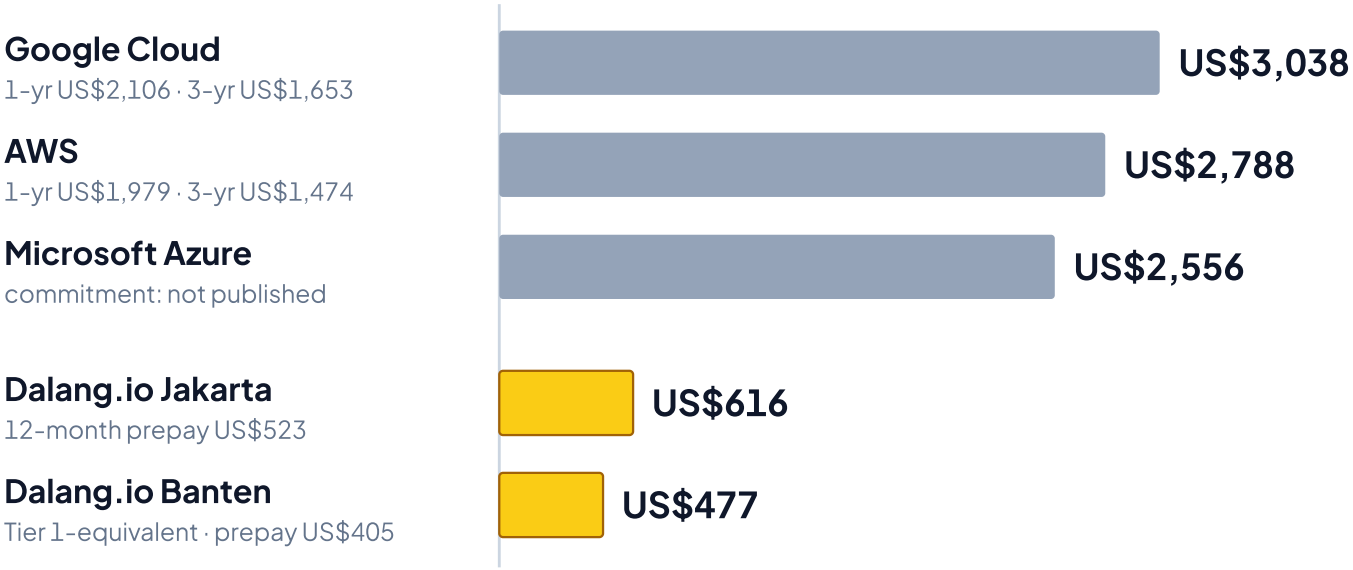
FIGURE	WHAT IT MEASURES	SOURCE · AS OF
1,300+ registered accounts	Accounts registered on the Dalang.io platform. Not every account holds an active service.	Service database · 20 Oct 2026
84.5% lower cost	TrustMedis only: infrastructure cost index against the hyperscaler its workload ran on before, on an equivalent configuration. Not an average across customers.	Customer cost data · details shared in the technical discussion · see also p. 32
99.982% / 99.671%	Design targets for Jakarta and Pandeglang. "Tier 3 / Tier 1-equivalent" follows Uptime Institute references; the facilities are not Uptime Institute certified.	Facility design
99.981% · 99.644%	Measured uptime: the best cluster node over 12 months, and the average across all monitored services.	uptime.dalang.io (public, checked every 5 seconds) · 20 Oct 2026
AS154547 · RPKI 4/4 · PSE	Network, routing, and registration facts.	bgp.he.net, PeeringDB, OpenIXP, pse.komdigi.go.id · checked 20 Oct 2026; re-testable at any time
ISO 27001 / 9001	Certificates held by the IDC Indonesia facility (Jakarta) until Jan 2028 — not by Dalang entities.	IDC Indonesia certificates · copies under NDA
Severity-1 ≤1 hour	Handling-time commitment for the highest-severity incidents, 24/7. Severity levels, response/resolution terms, and service credits are set out in the SLA appendix to the MSA.	SLA appendix to the MSA (p. 26)

This document is informational and does not replace a contract. Figures may change; the latest version is available from our sales team.

32 | PRICE BENCHMARK (ILLUSTRATIVE)

The same server, 58–80% below AWS, Google Cloud, and Azure list prices.

Monthly cost of one server — 64 vCPU, 128 GB RAM, 4 TB SSD — public list prices, Jakarta. Bars: pay-as-you-go (cloud) and monthly list price (Dalang).



76–80%
below pay-as-you-go cloud pricing

58–71%
below 1- and 3-year cloud commitments

US$0
ingress and egress charges at Dalang — cloud bills egress per GB

Cloud prices exclude per-GB egress; Dalang has no ingress or egress charges. Method, sources, and limits: p. 33. AWS c7i.16xlarge + gp3 · Google N2 + pd-balanced · Azure F64s v2 + Premium SSD · Dalang: 32-core CPU, 128 GB, 4 TB SSD. AWS, Google Cloud, and Microsoft Azure are trademarks of their respective owners.

33 | METHOD AND LIMITS

How it is calculated — and its limits.

- ✓ 64 vCPU (32 cores / 64 threads)
- ✓ 128 GB RAM
- ✓ 4 TB SSD
- ✓ 1 Gbps
- ✓ Linux · one server

PROVIDER	CONFIGURATION	PER MONTH
Dalang.io	32-core CPU Rp 3.0M + 128 GB RAM Rp 3.2M + 4 TB SSD Rp 2.4M + Jakarta Rp 2.5M	**Rp 11.1M** **US$616**
AWS	c7i.16xlarge + 4,000 GB gp3	**US$2,788**
Google Cloud	N2 64 vCPU / 128 GB + 4,000 GB pd-balanced (128 GB interpolated)	**US$3,038**
Azure	F64s v2 + P50 Premium SSD (4 TiB)	**US$2,556**

Per month, pay-as-you-go; the per-server specification of the TrustMedis case. 730 hours/month · US$1 = Rp 18,030 (open.er-api.com, 22 Oct 2026) · 1-/3-year commitments with no upfront payment · Dalang 12-month prepay is 15% off

LIMITS

- Cloud: egress is billed per GB and is **not** included. Dalang: no ingress or egress charges.
- Also excluded: support plans, backups, load balancers, tax.
- Cloud includes a managed hypervisor, automatic hardware replacement, multi-zone options.
- Dalang bare metal: single-tenant, unmanaged — managed operations priced separately (p. 13).
- CPU generations differ; Dalang's price list names no CPU.
- Public list prices, not a quotation; prices change. Azure commitment prices are not published for this size.

SOURCES

Dalang	dalang.io/products/baremetal	22 Oct 2026
AWS	AWS Price List API · Jakarta	22 Oct 2026
Azure	Azure Retail Prices API · Indonesia Central	22 Oct 2026
Google	public mirror (gcloud-compute.com) · Jakarta	18 Oct 2026

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